

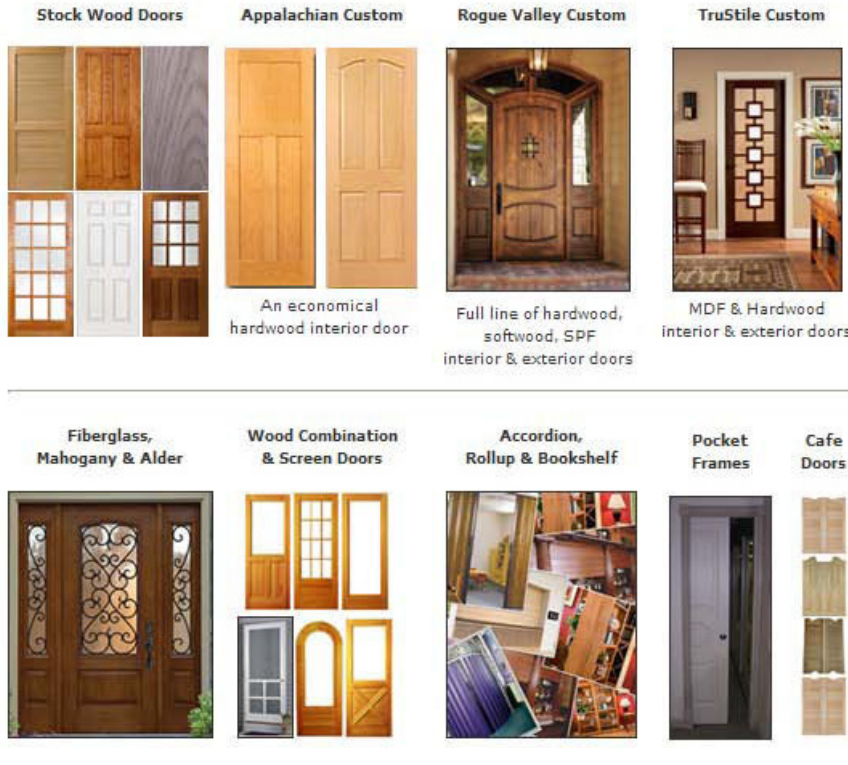
B&B Bulletin

December '11 / January '12

WebSite Update

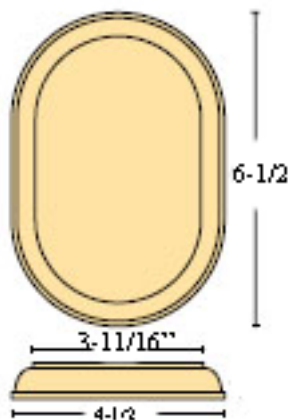
Door Selections

Please click on sample picture to proceed to catalog selections.

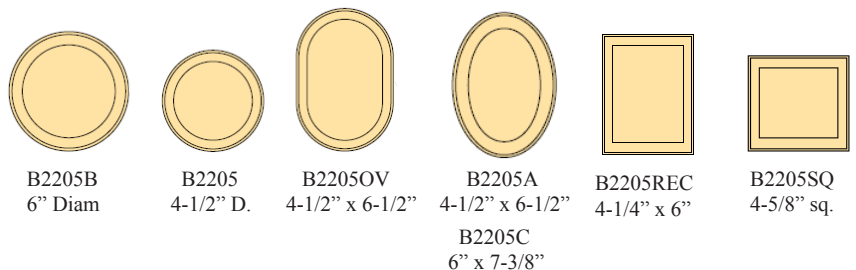


We have begun to upgrade our website, www.bbwood.com, to update existing content and introduce new products that have been added since our last catalog was introduced. Our door section is the first part of the website to be updated. The image on your left represents what you will see when you click on the door tab on the website. Clicking the door pictures will open up a magazine image of our offerings that allow you to "turn the page" on each selection. If you have trouble viewing the images (uses Adobe Flash) there is an optional PDF link below each offering. For many items we have technical information also in a PDF format listed under each image.

StairTrends™ New Rosette



We have added a new stair rosette to our StairTrends™ line. The B2205OV (like 7237) is stocked in Oak and Poplar. This rosette is priced the same as our B2205A rosette. B&B now offers one of the most extensive line of rosettes in the industry.



B&B Wood Products.
26301 Richmond Road
Bedford Hts., OH 44146
Tel: 216-292-6555
Fax: 216-292-6584
Web: www.bbwood.com
E-mail:
sales@bbwood.com

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WoodFold Accordion Display

“The Shadow Box” is for counter tops or to hang on a wall. It effectively shows the Series 140/220/240 in a nice compact package. It includes a picture background overlaid with bullets about the uses of our accordion products. Size 24” x 18” x 6”. Cost of display is \$99.00



Mirror Units -Update

We are discontinuing mirror by-pass and bi-fold door units as an inventory item. Sales will be subject to stock on hand. We can quote larger projects of mirror units (10 or more doors) but will no longer be quoting smaller job lots. Mirror units are shown in section 5A. Please contact the office for an updated PDF.



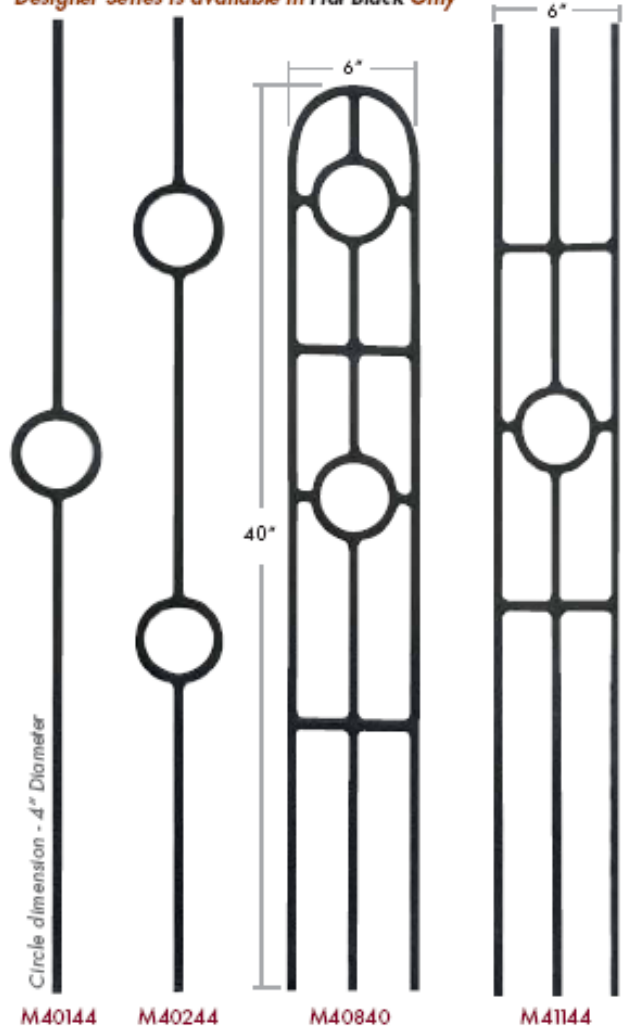
B&B Wood Products.
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Fax: 216-292-6584
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E-mail: sales@bbwood.com

StairTrends Iron Lower Prices

Last month we changed our Designer Series Flat Black Balusters to a **tubular** design. This change has significantly lowered the prices on these items as detailed below (price change took effect last month).

Item	Old	New
M40144	25.07	10.00
M40244	27.99	12.70
M40840	38.73	28.00
M41144	38.73	25.00

Designer Series is available in Flat Black Only



Primed Combination Doors Discontinued

Our Primed self storing wood combination doors pictured on page 8 of section 5A have been discontinued. We continue to offer our wood and aluminum doors.