

B&B Bulletin

March 2010

Rogue Valley Doors available as FSC

Rogue Valley Door is excited to announce that they are now a FSC Certified manufacturer. FSC is an independent not-for-profit organization established to promote the responsible management of the world's forests. The FSC label provides a credible link between responsible production and consumption of forest products, enabling consumers and businesses to make purchasing decisions that benefit people and the environment as well as providing ongoing business value. Rogue Valley Door will begin manufacturing FSC doors on a special order basis. They will be able to offer these FSC doors in all of their standard species except for mahogany. They are working on some sources for FSC mahogany and may have that species available in the near future. Please contact the plant for availability, pricing, and lead-times.



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Schlage Keypad Lock Earns Prestigious Best Buy Rating from Consumers Digest Magazine



The Schlage BE365 electronic keypad deadbolt has earned a prestigious Best Buy rating from Consumers Digest magazine in the residential deadbolt lock category. In the article "Peace of Mind: Top-Notch Door Locks and Safes," which appeared in the February 2010 issue, the lock received the magazine's "Economy Selection" rating for providing value to cost-conscious consumers at its suggested retail price of \$119.

"The BE365 is the toughest model that is on the market at this price because of its heavy-duty manual knob," the editors wrote. "Other keypad locks use a motor drive to extend and retract the bolt, which can shorten the life of the batteries; this model relies on you to move the bolt." The article also noted that the BE365 accepts up to 19 separate four-digit codes—more than other comparably priced units—which enables each family member to have a different code.

The Schlage BE365 keypad deadbolt features a patented commercial-grade clutching motor drive that is tested to one million cycles, a free-spinning deadbolt turn to resist vandalism and a mechanical-key override. For added security, a warning beep sounds and the keypad is disabled for 30 seconds if an incorrect code is entered four times and a 6-digit programming code is required to add and delete user codes.

Installation is simple, with no special wiring or drilling required, and the keypad is powered by a 9-volt battery (included), which lasts for 3 years under normal household usage. A variety of finishes are available, including satin nickel, bright brass and aged bronze.



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Commercial Schlage & Falcon Price Increase

Schlage Commercial products, A, AL, H, L, S, S200, ND, D, B500, B600, B700 & B800 series will have a price increase on 4-1-10. Below are the approximate percentages of the increase.

All 626 finish will go up 4-5%

All other finishes except 613 & stainless steel will go up approximately \$12.00 list

613 & Stainless steel locks will go up approximately \$24.00 list.

Schlage Residential and Dexter will not have an increase at this time. Our computer pricing program will be update on April 1st. If you have our EZ price book version 70A then remove or cross out page 10 (your version may be on page 8) that shows the A & AL list prices. Falcon Locks will average about a 5% increase

Davis & RediFrame

We have had a good response to our Metal Light Commercial and Residential Frame announcement in our last newsletter. Please note then when comparing our frames it is important to verify that you are competing against the same gauge frame. For example Redi-Frame is available in both 18 gauge and 20 gauge steel, 20 gauge may have a price advantage because it is thinner. Keep in mind that the Redi-Frame is not galvanealed and does not have 11 gauge hinge reinforcements.

Iron Antique Nickel Changing to Hand Rubbed Finish

Our Oil-Rubbed Bronze and Oil Rubbed Copper finishes have been very popular since their introduction. Our current Antique Nickel finish was not very to close to Satin Nickel or a traditional Antique Nickel. We therefore will replace our Antique Nickel finish with an "NV" Nickel Verde finish that is hand rubbed. This finish will compliment both the traditional Satin and Antique Nickel hardware finishes. This finish change will occur in mid March.

BAA and Stimulus Act Eligibility for Falcon Locks

Falcon Brand lock series B, Y, and W are eligible for use on certain construction projects funded by the American Recovery and Reinvestment Act of 2009 (ARRA).

These products were last substantially transformed in Taiwan (a WTO Government Procurement Agreement country; 74 Fed. Reg. 34071 (July 14, 2009)) and are eligible for use on federal construction contracts, and certain subfederal construction contracts using ARRA funds, that are equal to or exceed \$7.8 million, as prescribed by the "Buy American Act (BAA) Construction Materials under Trade Agreements".

As products of a WTO GPA country, these Falcon products receive equal consideration with U.S. domestic end products on these federal construction contracts, and on these subfederal construction contracts if the contracting entity has agreed to be bound by the WTO GPA.

We will make an announcement on Schlage Locks soon. If you would like a PDF of the BAA Act please email us at info@bbwood.com.



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