

B&B Bulletin

April 2010

www.StairTrends.com

StairTrends.com has been redesigned to show our total line of wood and iron products. Many new designs have been added and all products have been updated. Our 2010 print catalog for StairTrends will be available at the end of May.

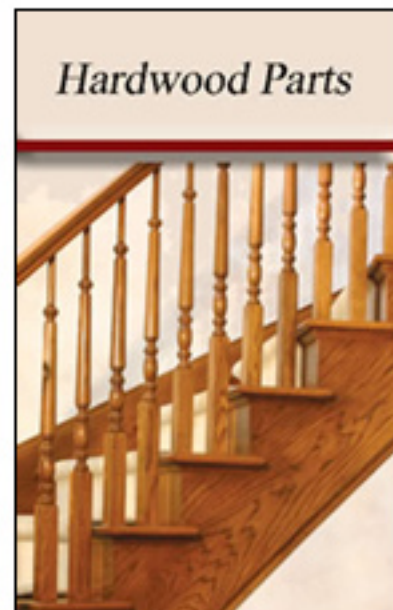
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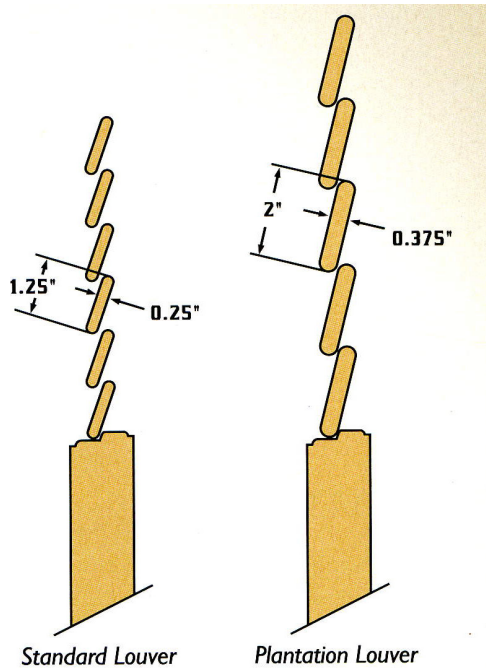


Limited Reserve Collection



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Louver Doors with Plantation Slats



Our standard slat size in our stock louver doors is approximately 1-1/8" wide. On our custom louver doors we offer the choice of a 2" slat, the "Plantation" look or a 1-1/4" wide slat. Our BBQuote pricing system now gives you the option of pricing this feature on your own computer.

Spiral Metal Stairs

When ordering metal spirals with Oak handrail it is extremely important that you unpack the rail immediately upon delivery. The handrail will return to the shape that it was manufactured to before shipment. If the handrail is left in the shipping cartons, the glue will set up and the handrail will not be able to return to the spiral shape. If you can not immediately install the handrail, you **MUST** unpack and untie the ends so that the handrail will be able to return to the spiral shape. Failure to do so will result in a handrail that won't fit your stair and your customer will be responsible for purchasing a new handrail (plus the additional freight). Spiral stairs with oak rail must be installed within 30 days of delivery to maintain the warranty. This information is in the instructions included with the stairs.



Factory Price Changes

Earthquake in Chile and Rogue Valley Door

Due to last months earthquake and subsequent tsunami that struck Chile, both the import and domestic pine lumber markets have been affected. Lumber, cut stock, veneer and core material have all seen an increase in price. As a result, Rogue Valley has temporarily raised their pine prices. This price change will not in the short term change B&B's stock pricing but will increase the price on all non-stock and custom doors.

Jeld-Wen

Jeld-Wen will be raising list prices on wood windows, patio doors and their associated options approximately 3% effective with all orders placed on or after April 12th, 2010. Quick Quote updates and their online price pages are now available.



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